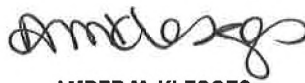


March 19, 2015



AMBER M. KLESGES  
Board Secretary



Executive Director's  
Report to the

Board of Harbor Commissioners

**DATE: MARCH 10, 2015**

**FROM: BUSINESS AND TRADE DEVELOPMENT**

**SUBJECT: RESOLUTION NO. 15-7772 APPROVAL OF FOREIGN-TRADE  
ZONE GENERAL PURPOSE OPERATING AGREEMENT BETWEEN  
THE CITY OF LOS ANGELES HARBOR DEPARTMENT AND  
SPECTRUM BRANDS, INC., FTZ 202, SITE 38**

**SUMMARY:**

The City of Los Angeles Harbor Department (Harbor Department), as the Foreign-Trade Zone (FTZ) grantee, establishes general purpose operating agreements with FTZ operators to oversee their FTZ operations. The Harbor Department received a request from Spectrum Brands, Inc., (Spectrum) to activate its warehouses within FTZ 202, Site 38, located at 2301 West San Bernardino Ave, Redlands, CA 92374. Site 38 is a 47.6-acre property located approximately 82 miles northeast of the Port of Los Angeles. Spectrum will be operating its warehouses under FTZ procedures. The proposed FTZ General Purpose Operating Agreement (Agreement) is for a term of five years with three, five-year renewal options. Spectrum is financially responsible for paying the Harbor Department the annual FTZ fees due.

**RECOMMENDATION:**

It is recommended that the Board of Harbor Commissioners (Board):

1. Approve the proposed Foreign-Trade Zone General Purpose Operating Agreement between the City of Los Angeles Harbor Department and Spectrum Brands, Inc. to execute the FTZ operating agreement for a term of five years and three, five-year renewal options;
2. Direct the Board Secretary to transmit the proposed Foreign-Trade Zone General Purpose Operating Agreement to the Los Angeles City Council for approval pursuant to Section 373 of the Charter of the City of Los Angeles and Section 10.5 of the Los Angeles Administrative Code;
3. Upon approval by the City Council, authorize the Executive Director to execute and the Board Secretary to attest to the Foreign-Trade Zone General Purpose Operating Agreement; and
4. Adopt Resolution No. 15-7772.

**DATE: MARCH 10, 2015**

**PAGE 2 OF 4**

**SUBJECT: GENERAL PURPOSE OPERATING AGREEMENT WITH SPECTRUM BRANDS, INC., FTZ 202, SITE 38**

**DISCUSSION:**

Background and Context – The Foreign-Trade Zone Act of 1934, as amended (19 U.S.C. 81a-81u) was established to support U.S. commerce and create jobs by reducing import duties or excise taxes by deferring payment of duties thereby making it attractive for companies to perform some work on their products in the U.S. rather than offshore. The definition of a FTZ is a restricted access site located in the U.S. Customs and Border Protection (CBP) territories. The importer may defer payment of duties and other fees until the merchandise is brought into the U.S. for consumption.

Need for Agreement – The Harbor Department, as the grantee, is required by the FTZ Board to have an operating agreement (Transmittal 1) with FTZ site operators. Spectrum, is a U.S. company with its head office located in Middleton, WI. This facility, with approximately 983,986 square feet of warehouses and office space on 47.6 acres, employs 85 full-time and part-time employees. Spectrum leases the site from CBRE, Foothill Ranch, California (Transmittal 2).

Spectrum shall follow the rules and procedures as outlined in the Department of Homeland Security's FTZ manual, such as, providing a secured area within the FTZ. Spectrum agrees to keep its warehouses open to support the PierPass Program and shall notify truck drivers, truck brokers, and trucking companies that the trucks serving the container terminals must confine their routes to the designated Wilmington Truck Route.

Need for Approval – Spectrum is requesting approval from the Harbor Department to execute the proposed Agreement to operate Site 38 as FTZ warehouses. Spectrum receives, stores, manages inventory and distributes consumer products, personal care products, small kitchen appliances, and other merchandise for sale in the national market. Occasionally, products are re-exported from the warehouse. In May 2014, this site obtained FTZ designation from the FTZ Board; however, approval is required from CBP to activate as a FTZ Site.

If Spectrum, does not obtain approval as an operator with FTZ status from the Harbor Department, they potentially have the choice of going to another FTZ in California, such as Long Beach, San Diego, Palmdale, etc., or out of state. Since FTZ facilities exist in every state, Spectrum can potentially shift its employees to work elsewhere as a result of seeking FTZ status in another location.

**DATE: MARCH 10, 2015**

**PAGE 3 OF 4**

**SUBJECT: GENERAL PURPOSE OPERATING AGREEMENT WITH SPECTRUM BRANDS, INC., FTZ 202, SITE 38**

Harbor Department Fiscal Requirements – This proposed Agreement will not require funding by the Harbor Department. Spectrum paid a one-time Minor Boundary Modification (MBM) application fee of \$2,500 and a one-time activation application fee of \$5,000. An annual fee of \$10,000 (per FTZ Tariff No. 2) as single-user zone site will also be paid to the Harbor Department over the five-year term totaling \$50,000.

**ENVIRONMENTAL ASSESSMENT:**

The proposed action is approval of a proposed FTZ General Purpose Operating Agreement with Spectrum to activate its site within FTZ 202, Site 38, located in Redlands, California. As an activity involving the issuance of a permit to use an existing facility involving negligible or no expansion of use, the Director of Environmental Management has determined that the proposed action is exempt from the requirements of the California Environmental Quality Act (CEQA) in accordance with Article III Class 1 (14) of the Los Angeles City CEQA Guidelines.

**ECONOMIC BENEFITS:**

This Board action will have no employment impact.

**FINANCIAL IMPACT:**

Spectrum paid the Harbor Department a one-time MBM application of \$2,500 fee and a one-time activation application fee of \$5,000. If the proposed Agreement is approved, the Harbor Department will also receive from Spectrum, an annual fee of \$10,000 (per FTZ Tariff No. 2) for each of the five years. Should the renewal options be exercised subsequent to the completion of the Agreement's initial term, compensation will also be \$10,000 per year.

Although there is no direct cost to the Harbor Department arising from this proposed Board action, the Harbor Department does incur FTZ related expenses. During calendar year 2014, approximately \$20,000 was spent on outside FTZ related consulting services such as FTZ workshops, review of applications and technical assistance, while \$320,000 in revenue was collected from the Harbor Department FTZ operators.

Approving the proposed Agreement with Spectrum creates an entity that confers among other advantages, tax and operating benefits to the operator, and provides a tool for economic development. As the Harbor Department is a designated grantee of FTZs under the State of California enabling legislation, granting FTZ status to Spectrum allows more efficient operations and allows Spectrum to remain competitive.

**DATE: MARCH 10, 2015**

**PAGE 4 OF 4**

**SUBJECT: GENERAL PURPOSE OPERATING AGREEMENT WITH SPECTRUM BRANDS, INC., FTZ 202, SITE 38**

**CITY ATTORNEY:**

The Office of the City Attorney has prepared and approved the proposed Agreement as to form and legality.

**TRANSMITTALS:**

1. Proposed FTZ Operating Agreement for Spectrum Brands, Inc., FTZ 202, Site 38
2. Spectrum Brands, Inc., FTZ 202, Site 38 Map

FIS Approval:  (initials)  
CA Approval:  (initials)

  
MICHAEL DiBERNARDO  
Marketing and Customer Relations

APPROVED:

  
EUGENE D. SEROKA  
Executive Director

M. Morimoto