



Approved by:	Richard J. Connolly Deputy Executive Director Facilities Management Division	
ITEM TYPE	<input checked="" type="checkbox"/> Award <input type="checkbox"/> Amendment <input type="checkbox"/> Appropriation <input type="checkbox"/> Policy/Program <input type="checkbox"/> Other	
SUBJECT	Request to adopt the following report and approve joining Sourcewell Contract 080824-SIE with Siemens Industry, Inc. and award a three-year contract, with three additional one-year renewal options to service the Building Automation Control Systems at Los Angeles International Airport, in an amount not to exceed \$1,500,000.	

Item REQUIRES City Council Approval.
 Item is subject only to STANDARD REVIEW by the City Council.

DISCUSSION

1. Background and Necessity of Requested Action

07-13-2021	Outline Agreement No. 4600006382	Contract Award
Awarded a three-year contract to Siemens for various maintenance services to the Building Automation Control Systems (BAS) at Los Angeles International Airport for an amount not to exceed \$450,000. Outline Agreement 4600006382 expired on July 12, 2024.		

The proposed contract with Siemens Industry, Inc. (Siemens) will provide various maintenance services to the Building Automation Control Systems (BAS) at Los Angeles International Airport (LAX). The BAS is a centralized system that monitors and controls HVAC systems to improve efficiency, comfort, and safety. This centralized system provides live and current operating status of all connected HVAC systems by offering access to vital key points such as chilled water supply and return air temperatures, air flow, static pressure, and positioning of chilled and heating hot water valves. These key points and functions allow the LAWA HVAC Shop team to have a quick overview of each terminal and HVAC unit, ensuring proper operation 24/7, and providing comfort to all airport guests.

Siemens will support the BAS with terminal equipment testing, preventative maintenance, network and software maintenance, data backup and restore services, automation health reports, and field panel firmware updates.

The Siemens BAS system is proprietary and requires service by Siemens factory-trained technicians with access to necessary tools, technical service bulletins, and system updates.

Additionally, Siemens provides support for BAS software updates, online support, onsite emergency and non-emergency services, and warranty coverage.

Under the proposed contract, Siemens will service the BAS system at the Tom Bradley International Terminal, Terminal 5, Terminal 6, Terminal 7, Midfield Satellite Concourse, and the newly constructed Airport Police Facility.

Since the previous contract expired in July 2024, FMD has issued one-time purchase orders to Siemens on an as-needed basis.

2. **Selection Process:** Competitive process. Other process. Not applicable.

Sourcewell is a local government unit under the State of Minnesota, created by State law as a service cooperative to provide programs and services to educational and governmental entities. Sourcewell streamlines the purchasing process by providing competitively solicited contracts that meet local and state compliance requirements, eliminating the need for separate bids. This saves time and administrative effort while leveraging the collective buying power of thousands of public agencies to secure better pricing.

Sourcewell competitively solicited a Request for Proposals for “HVAC Systems with Related Products and Services,” and awarded Contract 080824-SIE to Siemens Industry, Inc. on May 1, 2025. Contract 080824-SEI expires on November 1, 2028, and has three additional one-year options to renew. Siemens is located locally in Cypress, California.

Staff determined that issuing a competitive solicitation was not feasible due to the proprietary nature of the Siemens Building Automation System (BAS). Siemens holds a Sourcewell cooperative contract for HVAC systems, and joining this contract was identified as the most practical and efficient method for procuring Siemens’ services to maintain the BAS.

Request to find that Charter Sec. 1022 is applicable to this action.

3. **Fiscal Impact:** None. Revenue generation. Cost/cost recovery. Other.

The costs incurred under this contract will be recovered through landing fees, terminal rates and charges, and non-aeronautical revenues.

4. **Alternative Actions:** Alternatives considered. No alternatives considered.

APPROPRIATIONS

Appropriation required. No appropriation required. Funding is available.

Funds for this contract are available in Fiscal Year 2025-2026 Los Angeles World Airports Operating Budget in LAX Cost Center 1150065 – Air Conditioning Repair and Materials,

Commitment Item 522 – Materials and Supplies. Funding for subsequent years will be requested as part of the annual budget process.

INCLUSIVITY & IMPACT

Goals/requirements identified. No goals/requirements stipulated. N/A or other.

No inclusivity goals were identified since LAWA will join an existing government contract. LAWA cannot set goals for an underlying contract with another government entity.

PROVISIONS

The Chief Executive Officer has approved this item.

The Board of Airport Commissioners is hereby requested to adopt staff's determination that the requested action is exempt from the California Environmental Quality Act (CEQA) pursuant to Article II, Section 2.f of the Los Angeles City CEQA Guidelines.

The Board is hereby further requested to find that this action is exempt from the competitive bid process requirements per Los Angeles City Charter Section 371(e)(8) and Administrative Code Section 10.15(a)(8) in that this is a contract for a cooperative arrangement with another government agency for utilization of a purchasing contract of that agency.

The Board is hereby further requested to authorize the Chief Executive Officer, or designee, to execute the contract with Siemens Industry, Inc. subject to approval by the Los Angeles City Council and approval as to form by the City Attorney.

Actions taken on this item by the Board of Airport Commissioners will become final pursuant to the provisions of Los Angeles City Charter Section 373.